

**BUSINESS SCHOOL
COURSE OFFERINGS
Spring Semester 2009**

BACHELOR LEVEL

Last updated on 28.01.2009

1st year students (2008) (20 CP)

Acronym	Course title	CP	Instructor	Prerequisites
<i>Required Common Core Courses:</i>				
ENG 101	* English Composition I	4	Linask/ Miller/ Parks	none
ENG 102	English Composition II	4	Linask/ Miller/ Parks	English Composition I
RSCH 290	Principles of Research	2	P. Mürsepp	none
<i>* Offered to freshmen starting in the Spring semester and those who failed English Composition I in Fall 2008.</i>				
<i>Required Business Core Course:</i>				
ECON 110	Macroeconomics	4	A. Sisask	Microeconomics
STAT 110	Statistics	2	R. Pefferly	none
MKT 105	Principles of Marketing	4	J. Sullivan	none
BLAW 120	Business Law	4	W. Cronenberg	Methodology of Law

2nd year students (2007) (20 CP)

Acronym	Course title	CP	Instructor	Prerequisites
<i>Required Common Core Courses:</i>				
SOC 105	Sociology	4	Tiu Pohl	none
<i>Required Business Course:</i>				
STAT 225	Business Calculus II	2	R. Pefferly	Business Calculus I
ACCT 270	Managerial Accounting	4	R. Ilisson	Financial Accounting
FIN 250	Investment Principles	2	J. Viheraari	Principles of Finance
FIN 316	Corporate Finance	2	J. O'Neil	Principles of Finance
MGT 240	Operations Management and Logistics (together with Master level students)	2	S. Skjorshammer / A. Inkiläinen	Principles of Management
<i>Required Interdisciplinary elective(s):</i>				
*	Interdisciplinary elective(s) (law or IR courses)	4	<i>Faculty of Law/IR</i>	
BUS 315	Entrepreneurship	4	V. Grushniene	Principles of Management

3rd year students (2006) (20 + 2 CP)

Acronym	Course title	CP	Instructor	Prerequisites
<i>Required Common Core Course:</i>				
SOC 390	* Bachelor Thesis Seminar (Virtual Learning)	2	K. Linask	English Composition II; 3rd year status
BBAC 399	Bachelor Thesis	6	<i>Business faculty</i>	3rd year status, GPA minimum 2, passed thesis seminar with minimum grade of 2, completed the curriculum
<i>* Offered to students who plan to graduate in Fall 2009 or those who failed the course in Fall 2008</i>				
<i>Required Business Course:</i>				
MGT 340	Organizational and HR Management	4	E. Gams	Principles of Management
FIN 316	Corporate Finance	2	J. O'Neil	Principles of Finance
<i>Business electives for International Business specialization:</i>				
MGT 315	International Management	4	J. Sullivan	Principles of Management
MKT 310	International Marketing	4	I. Tainio	Principles of Marketing
<i>Business electives for Finance specialization:</i>				
ACCT 320	Advanced Financial Accounting	4	R. Ilisson	Financial Accounting and Managerial Accounting
FIN 415	Money, Capital Markets and Derivatives	4	J. O'Neil	International Finance
<i>Business electives for Marketing specialization:</i>				
MKT 310	International Marketing	4	I. Tainio	Principles of Marketing
MKT 330	Marketing Strategies and Management	4	J. Viheraari	Principles of Marketing, Principles of Management

Courses printed in bold are required courses.

Before registration, please check whether you have taken all necessary prerequisites.

All old curricula are available in Business Dean's Office.

1 credit is equal to 1,5 ECTS

Each student should follow the curriculum of the year he/she started at the university.

MASTER LEVEL

1st year master students in the 80-credit program (2008) (20 CP)

Acronym	Course title	CP	Instructor	Prerequisites
<i>Required Business Core Courses:</i>				
ECON 525	Managerial Economics II	2	J. O'Neil	Managerial Economics I
ACCT 505	Managerial Issues in Accounting	4	R. Ilisson	none
MKT 505	Marketing Management	4	I. Tainio	none
<i>Business Elective Courses (10 CP):</i>				
MGT 516	Operations Management (together with Bachelor level students)	2	A. Inkiläinen	Modern Organizational Theories
BUS 518	Entrepreneurship	2	S. Skjorshammer	Modern Organizational Theories
BUS 552	Innovation	2	S. Skjorshammer	Modern Organizational Theories
MGT510	*Advanced International Management	4	S. Skjorshammer / J.Heinonen	Modern Organizational Theories

** Advanced International Management lectures will take place at TSEBA Kopli campus (room X-222) on Wednesdays 4.02-25.03.2009, 18:00-20:30. Followed by term paper seminar at Tondi campus in early April; room and date TBD.*

2nd year Master students in the 80-credit program (2007) (24 CP)

Acronym	Course title	CP	Instructor	Prerequisites
MGT 550	Strategic Management	4	J. Viheraari	Capstone course to be taken during the final year
BMAS 589	Master thesis	20	<i>Business faculty</i>	GPA minimum 2, passed Master Thesis Seminar with minimum grade of 2, completed the curriculum

Master students in the 40-credit program (2008) (28 CP)

ACCT 505	Managerial Issues in Accounting	4	R. Ilisson	none
MGT 550	Strategic Management	4	J. Viheraari	Capstone course to be taken during the final year
BMAS 589	Master Thesis	20	<i>Business faculty</i>	GPA minimum 2, completed the curriculum

Courses printed in bold are required courses.

Before registration, please check whether you have taken all necessary prerequisites.

All old curricula are available in Business School's Office.

1 credit is equal to 1,5 ECTS

Each student should follow the curriculum of the year he/she started at the university.